

| Criteria                                      | Rubric   |  |   |  |  |
|---|--|--|---|--|--|
|   | 0  | 1  | 2   | 3  |  |
| Baseline Direct Payment Eligibility           | The applicant does not<br>meet all OEWD base<br>payment requirements,<br>can not attend mandatory<br>meetings, and has<br>confirmed no hour/week<br>commitment to develop<br>their business. |  |   | The applicant meets all OEWD base<br>payment requirements, can attend all<br>mandatory meetings, and has confirmed at<br>least 5 hours/week of committed time to<br>develop their business.  |  |
| Baseline Program Participation<br>Eligibility | The applicant does not agree to all the requirements   |  |   | The applicant can attend all the workshops,<br>the on-site training, dedicate 5 hours/week<br>on their business, attend weekly TA<br>meetings, attends one monthly meeting with<br>all UK participants, and agrees to<br>communicate with En2action staff  |  |
| Program Alignment                             | The applicant has a food handler's certificate and a food manager's certificate  |  | The applicant has a food handler's certificate but not a food manager's certificate   | The applicant does not have a food handler's certificate and a food manager's certificate  |  |
| Program Alignment                             | The applicant is seeking<br>support that aligns with 1<br>of our services.<br>1. Seeking<br>opportunities to<br>share their<br>products.   | The applicant is seeking<br>support that aligns with 2<br>services offered through<br>the program.<br>1. Requires<br>technical<br>assistance<br>sessions to tease<br>out their business<br>needs<br>2. Seeking<br>opportunities to | <ul> <li>The applicant is seeking support that aligns with 3 services offered through the program.</li> <li>1. Seeking support in obtaining permits for their business</li> <li>2. Requires technical assistance sessions to tease out their business needs</li> <li>3. Seeking opportunities to share their products.</li> </ul> | <ul> <li>The applicant is seeking support that aligns with all 4 services offered through the program.</li> <li>1. Seeking support in obtaining permits for their business</li> <li>2. Acquiring certificates for food management</li> <li>3. Requires technical assistance sessions to tease out their business needs</li> <li>4. Seeking opportunities to share their products.</li> </ul> |  |

|                            |  | share their products.  |   |  |
|----------------------------|--|--|---|--|
| Entrepreneurial Experience | The applicant has 10+<br>years of experience<br>vending, selling and<br>producing products<br>through their food vending<br>business.<br>Ideas are not at seed<br>stage. | The applicant has 7-9<br>years of experience<br>vending, selling and<br>producing products<br>through their food<br>vending business.<br>Ideas are not at seed<br>stage. | The applicant has 4-6 years of<br>experience vending, selling and<br>producing products for their potential<br>food vending business. Ideas are at<br>seed stage but have been teased<br>out. | The applicant has 0-3 years of experience vending, selling and producing products for their potential food vending business. Ideas are at seed stage.                  |
| Product Knowledge          | The applicant has no<br>product, no menu of<br>offerings, and wants<br>vending opportunities, as<br>well as a commercial<br>kitchen space to cook out<br>of              | The applicant has a tested product, diverse menu of offerings, and is wanting to just expand and get vending opportunities   | The applicant has a tested product,<br>has developed their menu of<br>offerings, and wants vending<br>opportunities, as well as access to<br>commercial kitchen space to cook<br>out of       | The applicant has a tested product, is still developing their menu of offerings, and wants to build their product, get permitted, and formalize their business concept |